

Who We Are

The experienced professionals of Pioneer Technology Group have over 100 years of combined software experience. The principal officers, directors, and investors of Pioneer Technology Group are a diverse group of business leaders who have worked together or collaborated on similar endeavors for over twenty years.



Our Mission

Our mission is simple: we help you do more with less. Pioneer Technology Group's efficient software solutions enable local governments to meet the needs of explosive population growth in a cost-effective manner. Our flexible solutions help local governments realize operating efficiencies not only today, but also well into the future. Furthermore, we provide a level of unparalleled customer service – just ask any of our clients!

Better Solutions for County Government

Pioneer Technology Group's team of experts in system design and implementation provide our clients with superior service in all project phases. Our commitment goes well beyond the completion of a project. We also provide software maintenance, version upgrades, technical support, and dedicated, local support personnel to meet our clients' needs.

Leading Edge Technology

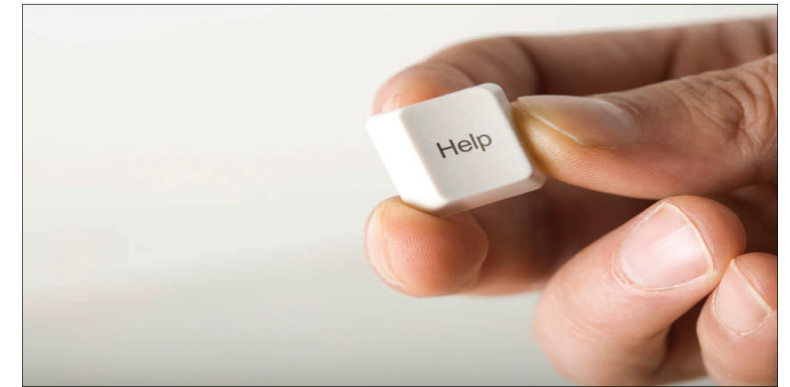
To keep our company and clientele on the forefront of leading edge developments, Pioneer Technology Group is committed to monitoring and adopting new technology and new industry standards. To that end, we provide consulting services in many areas, including electronic document transmission, recording, and work-flow management. We help local governments stay on top of the latest developments in eGovernment.

PTG wants to keep our customers for the long-haul. Our customers always have the latest version of our product because all updates and enhancements are included in our affordable annual maintenance agreements.



Customer Involvement

Pioneer Technology Group is committed to listening to our customers. We know that many of the best ideas come from end users. Through active dialog, we are able to produce the most effective products that more completely meet their business needs and exceed their expectations. Our customers are true partners, contributing ideas that enable us to produce a software product that is as robust as it is user-friendly.



Service You Deserve

"It is a pleasure to work with a vendor who is so attuned to the successful implementation and to our requests and concerns!"

Bob Bauman, IT Project Manager
Manatee County Tax Collector

"I just used the Online filing and I love it. The set up instructions were so simple even I, a dummy had no trouble...Thanks again for making my life easier!"

-Tax Payer, Bay County, FL

At the core of Pioneer Technology Group, you will find an unwavering commitment to customer service. It's not only **who** we are, it's **why** we are.

If you have worked with us in the past, we thank you and look forward to seeing you for many years to come. If you have not yet experienced the level of caring and commitment that separates Pioneer Technology Group from other solutions, we would love to talk to you about our great products and service-oriented culture.

Please contact us, or any of our current customers, to find out what it's like when you **Get the Service You Deserve!**

I have worked with County Government Officials for many years and have come to appreciate what you do and I applaud your selflessness. You have difficult and often thankless jobs, made even more challenging in recent years by unfunded mandates, increasing citizen demands, and uncertain revenue streams. Your efforts to balance demands and resources constantly motivate me to work with you to develop innovative software solutions to help you run your offices more efficiently.

All of us at Pioneer Technology Group (PTG) believe that good technology implementation requires a true partnership. We listen and learn from our customer-partners and freely share our own knowledge with them. We know our customers want to be treated with the same respect and professionalism that they accord their own citizen-customers on a daily basis. To me, this means meeting deadlines, returning phone calls promptly, providing a quality product, keeping that product fresh, and making ourselves available when you need us. It really is that simple – a good product, tailored to meet your needs, and exceptional customer service. Those are our goals.

It seems that the idea of providing customer service after the sale has somehow been lost in today's business world, with a whirlwind of global mergers and the need to create growth for shareholders. At PTG, we understand that growth is required for our success and survival, but we approach that growth a little differently. We believe that growth is a natural byproduct of taking care of our customers. Our single best marketing tool is a satisfied customer. **It's all about the relationship.**

We don't believe in off-shore help desks, data centers or programming shops. All of our work is done right here in Florida, by people you will come to know, personally, and speak to on a regular basis.

I encourage you to contact our customers or give me a call and find out for yourself all the things that make Pioneer Technology Group unique. We look forward to a long and successful relationship with you!



Steve T. Rumsey
President & Chief Operating Officer
Pioneer Technology Group



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